## **Equipment Tracking Showdown**



## **ELTON vs. Excel**

It is pretty common to find even large companies using Excel spreadsheets to track Equipment Inventories. For fun we offer this comparison between ELTON and Excel.

Know who is responsible for a piece of equipment Add Custom fields to track additional data Send Email when warranty is going to expire	<i>V V</i>	~
	<i>V</i>	<b>✓</b>
Send Email when warranty is going to expire	<b>✓</b>	
		X
Track Loaned equipment	<b>✓</b>	Х
Send emails prior to Loan Return Date	<b>✓</b>	X
Use Bar Codes and Mobile app to track equipment	<b>✓</b>	Х
Use existing Salesforce; Users, Contacts, Accounts or Opportunities	<b>✓</b>	X
Integrate into your business process workflows	<b>✓</b>	Х
Take pictures of Equipment to report damage	<b>~</b>	X
Integrate with Custom Salesforce Objects	<b>✓</b>	Х
Tracks your Insurance Policies and alerts you to renewals	<b>✓</b>	X
Allows you to group equipment into collections	<b>✓</b>	Х
You can attach documents and images to Equipment records	<b>✓</b>	X
Allow users to Request and Reserve Equipment Loans	<b>✓</b>	Х
Use Mobile Phones to conduct Physical Counts	<b>✓</b>	X
Track Repair and Maintenance Costs	<b>✓</b>	Х
View Equipment Loans and Reservations on a Calendar	<b>✓</b>	X
View list of equipment by; User, Contact, Account and Opportunity	<b>✓</b>	Х
Track GPS co-ordinates when using Mobile Phones	<b>✓</b>	X
View Equipment Records from Salesforce 1 Mobile	<b>✓</b>	Х
Build custom Dashboards and Reports	<b>✓</b>	Х
Add scheduled Tasks and Events to Equipment that alerts users	V	Х
Allows you track loose Equipment like network cables or power supplies	<b>~</b>	X

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